



Mohawk Finishing Products Spring 2017

VISIT US AT OUR WEBSITE
www.mohawk-finishing.com

Please take a moment to read through this newsletter to find out what's going on at Mohawk.

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### ***New Formula and Promotion!*** **Wiping Wood™ Stain**

Mohawk is excited to be able to add six new M545 Wiping Wood Stain colors to our color pallet. These new colors fill voids in our M545 line and are made in a new and improved formula. The new formula has more viscosity, develops color faster and as a bonus, has less odor than the current M545 stains. The new colors are available in 8 ounce, quart and gallon containers.

**ORDER ALL 6 COLORS OF M545 WIPING WOOD™ STAIN IN QUARTS AND PAY FOR 5**  
**- Order Part Number M545-0006QT**

**ORDER ALL 6 COLORS OF M545 WIPING WOOD™ STAIN IN GALLONS AND PAY FOR 5**  
**- Order Part Number M545-0007GA**

**Promotional Period**  
**Orders placed beginning March 24<sup>th</sup> and shipped by May 26, 2017**

The new colors are below.

4 = 8 OZ - To order 8 oz ADD "4" to end of Part Number  
6 = QT - To order quarts ADD "6" to end of Part Number  
7 = GAL - To order gallons ADD "7" to end of Part Number



Honey  
M545-1000



Shale Grey  
M545-1001



Saddle  
M545-1002



Weathered Oak  
M545-1003



Jacobean  
M545-1004



English Chestnut  
M545-1005

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New Products/Colors

Mohawk has added new colors to many of our current product categories. Click on [New Products](#) to see our new product colors.

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## Butane Burn-In Knife (M900-M120) Care

The Mohawk M120 Butane Burn-In-Knife has been a standard in the Touch-Up Industry for many years now. This specialty tool makes E-Z Flow™ Burn-In Stick and PlaneStick® Burn-In Stick repairs a snap and gives the technician complete mobility to make easy repairs away from a work bench. Although this Burn-In-Knife is very reliable, it needs some basic care, along with periodic cleaning and maintenance to insure its proper and long term operation.

The tool has two basic external parts:

The Body of the tool which includes the:

- Butane Fill Port
- Butane Reservoir
- Ignition Body
- Orifice (not shown)
- Ceramic Burner Stem



The Removable Head which includes the:

- Screw-on Base
- Catalyst (PS15)
- Blade (120F)



## Cleaning and Maintenance

Make sure Burn-In Knife is off and not hot. Periodically unscrew the Removable Head from the Body and then unscrew the Ceramic Burner Head from the body. Insert a nail into the hole at the base of the Ceramic Burner Head and unscrew from base.

Inside of the base you will see a small brass orifice. A second orifice came with your Burn-In-Knife at the time you purchased it. If you are experiencing apparent clogging, carefully remove the orifice by using a pair of needle nose pliers and gently pulling the orifice straight out of the body. Replace with the new orifice. Place the dirty orifice in a small dish of Naphtha (M650-0047) to soak overnight. This will clean the tiny hole of any build-up from the butane. Butane of today is not as pure as it was several years ago, so a plaque like substance builds up around the inside of the orifice, which will dramatically reduce or eliminate the flow of gas to the head. We recommend using Mohawk Butane Refill M110-9005 as it is triple filtered to remove dirt and cuts down dramatically on clogging of internal parts,.

Next, make sure to wipe down the ceramic head with a little of the Naphtha.

Then check the inside hole of the Ceramic Burner Stem. This is the vent for the butane. It needs to be clear at all times of any dust or lint. Blow into the vent or use a small air gun to clear out any debris inside. Replace the Ceramic Burner Stem to the Body.

Next, check the Catalyst. Look inside and make sure there are no obstructions and also that the small screen is properly attached. Replace the screen if it is missing or burnt through.

Clean and burnish the blade of all old material and nicks.

## Helpful Tips

If you go long periods of time between uses of the Burn-In-Knife (over a month), you should make a habit of evacuating the tool of all butane, since the butane tends to gel-up inside the reservoir ends, (around the seals).

Make sure that you are not near a heat source, spark or flame. Make sure you wear safety glasses and gloves. Follow all safety precautions listed on the SDS. SDS can be obtained

from Mohawk's website, by calling Mohawk's customer service or your local Rep. Do not point toward face when evacuating.

To evacuate the tool you can simply use a very small screwdriver and carefully press down on the small tip of the fill valve at the base of the tool, (where you fill the tool with butane).

After you have cleared the body of the tool of all the butane, turn the tool on and let the gas escape from the head of the tool. Listen to the tool until the "hissing" sound stops. At this point the tool is completely evacuated of all butane.

Another helpful tip to insure long-term performance from your Burn-In Knife is during the ignition and warm-up phase. When you light the knife, run it on the high setting for a few moments until the blade is hot. At this point, turn back the setting to a medium heat setting. You will have plenty of heat to perform any repair necessary. By turning back the setting after the knife is hot, you will extend the life of the Catalyst, dramatically. These Catalysts (and the small screen inside them) can burn out quickly if always left on a high heat setting.

And finally, if your Burn-In Knife needs service beyond the above guidelines, you can call Sandy Berk at Solder-It (800)-353-7941 or at the web site [www.solderit.com](http://www.solderit.com). They can completely rebuild your tool if needed. If you need replacement parts you can order a removable head, blades or tips from Mohawk Finishing Products.

In no event shall our company be liable for any direct, indirect, punitive, incidental, special consequential damages, to property or life, whatsoever arising out of or connected with the use or misuse of our products.



## **Mohawk Employees of the Month**

Read below to find out who has received Employee of the Month this year.

### **January 2017 - Tou Yang**

Tou supports the Mohawk business as the RPMWFG / Mohawk Accounts Payable Clerk. Tou is a dedicated, loyal and dependable member of the organization and truly embodies the essence of "Employee of the Month". He always approaches his work with a positive, can do attitude and handles his duties with professionalism and enthusiasm. Tou joined the Wood Finishes Group in April 2007.



**Tou Yang**

### **March 2017 - Michelle Walling**

Michelle joined the Wood Finishes Group in 2004. Michelle's position is concentrated on the very important "Custom" portion of the Mohawk business, which she has easily mastered. Michelle's attention to detail, knowledge of Mohawk products and her understanding of Mohawk's order processing make this a perfect fit for her. Michelle's desire and commitment to delight the organization she supports is recognized by those that she works with every day. Michelle is a great role model for our organization!



**Michelle Walling**

### **April 2017 - Tammy Marlow**

Tammy began her career with Mohawk / Wood Finishes Group in 2003. Tammy serves Mohawk / RPMWFG as an Accounts Receivable Analyst and also provides support to the entire AR/CC Department. Tammy understands many of the jobs within the AR department. She is always joyful and considerate and is a pleasure to speak with.



**Tammy Marlow**

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COMMUNITY SERVICE EVENTS

Community Blood Drive

On Friday, February 10, RPMWFG/Mohawk participated in the Community Blood Drive that was held at our corporate office.

The blood drive results were:

17 people seen in the bus

13 were able to donate

That potentially saves 39 lives!

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### **Appreciation for First Responders - Loving our Lifesavers**

A new community service project for RPMWFG/Mohawk is Loving our Lifesavers of our local fire and police departments.

On Friday, March 31, donuts and a beautiful drawing were presented to the Hickory Police Department in honor of their service to us.

Below is the "thanks" RPM/Mohawk received from our local police officers.



**Hickory Police Department - Official** added 2 new photos.

4 hrs · 68

A special thank you to RPM Wood Finishes Group of Hickory. We appreciate the donuts but even more so the beautiful painted/signed plaque. A great way to start our Friday!



**AWFS® FAIR - July 19-22, 2017**  
Las Vegas Convention Center  
Las Vegas, NV

Mohawk will be exhibiting this year in Booth #6601. Come by and visit us at the AWFS® Fair and meet with the industry experts.

### Ordering

Order featured products or any of our products by contacting:

- Your [Mohawk Sales Representative](#)
- Mohawk Customer Service - Phone 800-545-0047
- Our website [www.mohawk-finishing.com](http://www.mohawk-finishing.com)



## **Mohawk Training Workshops**

Mohawk Finishing Products offers professional wood touch up and repair, leather touch up and repair and finishing training workshops to assist everyone from beginners to business owners.



Let us professionally train you and your personnel using the most up to date touch-up and repair techniques for wood and leather offered in the industry.

Our experienced instructors will work with each student to insure that upon completion of the workshop they will have achieved the repair techniques needed to enhance your business.



### **Workshop Dates and Locations**

#### **Wood**

|                     |                       |
|---------------------|-----------------------|
| Waterford, MI       | May 9-10, 2017        |
| Erlanger, KY        | May 23-24, 2017       |
| Oakland, CA         | June 27-28, 2017      |
| Baltimore, MD       | July 18-19, 2017      |
| Madison, AL         | August 1-2, 2017      |
| Fullerton, CA       | August 8-9, 2017      |
| Fort Lauderdale, FL | August 15-16, 2017    |
| Waltham, MA         | September 12-13, 2017 |
| Canton, OH          | October 3-4, 2017     |

#### **Leather**

|                     |                    |
|---------------------|--------------------|
| Baltimore, MD       | July 20-21, 2017   |
| Overland Park, KS   | July 25-26, 2017   |
| Fort Lauderdale, FL | August 17-18, 2017 |

Register on our site and learn how to repair leather furniture, repair furniture scratches, repair cabinet scratches and dents and much more at [www.mohawk-finishing.com](http://www.mohawk-finishing.com) or contact Customer Service at 800-545-0047.

**Save!**

#### **Workshops:**

**\$20 Discount Each for 2 or more people**

**\$75 Discount for Registering 30 days in advance**